Elevating trust, inspiring passion.

company profile



We are a global group and we provide high-quality products worldwide.

We bring to life an efficient, safe, cutting-edge world in motion.

We do it in a unique way, our own way for 80 years.

We are Binotto Group



Binotto

1 MARIZ

1 Tecno3

Company Profile

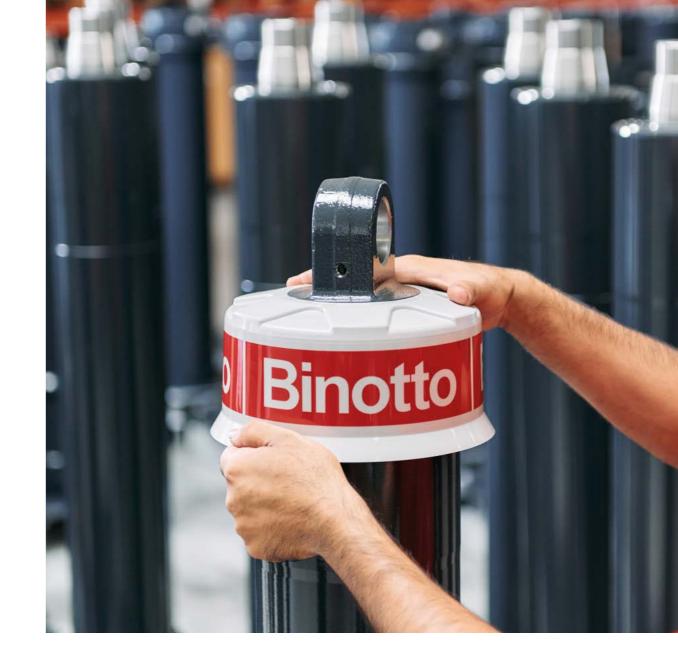
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O1 Our group





Vision



Elevating Trust. The primacy of our Customers, served by the uniqueness of our Product and the passion of our People. Acting into the future with purpose and self-awareness.





Mission



Investing in constant research and development and ensuring that the company protocols are consistently applied throughout the production chain, with an excellent management and the use of advanced technologies.

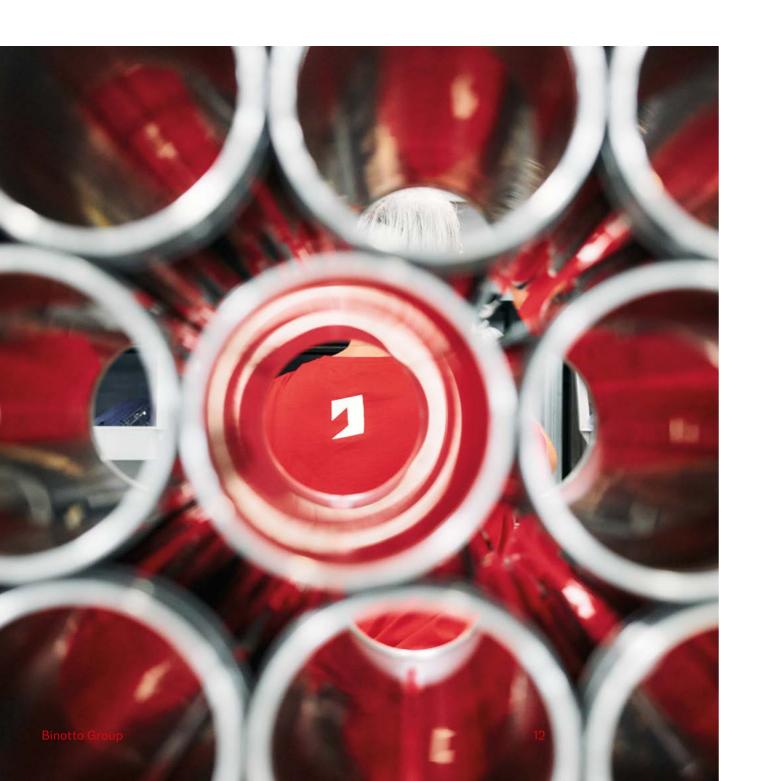
> Cultivating commitment, dedication, talent and passion to continue providing absolute quality products and high-level service, to satisfy customers and enhance the values offered, both material and ethical.

> Expanding the global presence of the Group in the market and increasing the volume of operations. Implementing long-term strategies based on dialogue, listening, respect, collaboration and teamwork. Deepening the technological know-how and the context in which we operate. Ensuring solidity by maintaining high standards of transparency, integrity and responsibility.





A Unique Group. One Group.



We are a Group in continuous evolution; our roots are our know-how, the reliability recognized in us, and the relationships that link us to the markets where we operate.

Throughout its history, Binotto Group has gained significant experience in designing new products, constantly improving quality and performance and providing customized solutions. Through our brands, each one a leader in its specific sector, we work for thousands of customers worldwide, transforming the challenges offered by the market into opportunities. We are therefore globally recognized as leaders in the innovation and the development of increasingly high-performance solutions for the sectors we serve.



Facts and figures

Years of experience in the industry

85% Foreign turnover

15% Turnover in Italy

150+ Countries we export to 70k Square meters of production facilities Production 6 facilities Subsidiaries 400 Employees

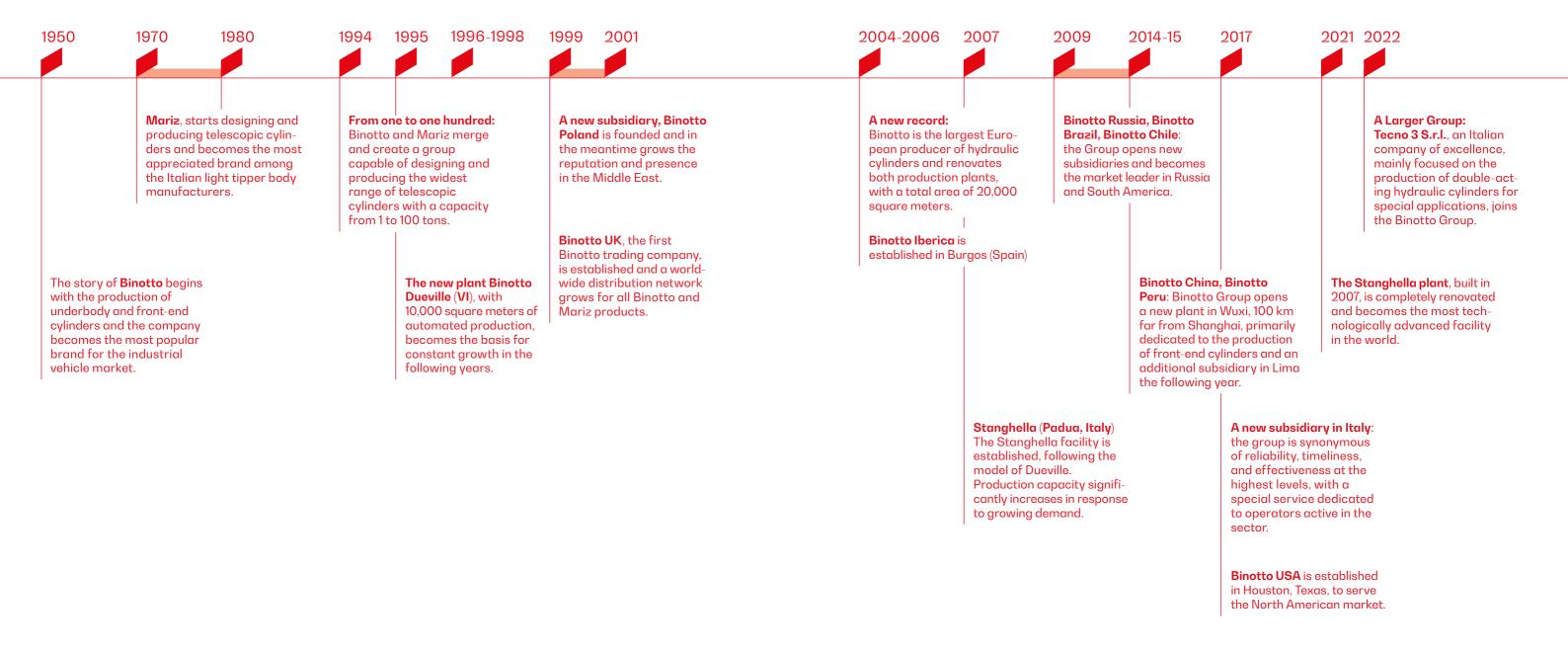
Binotto Group

Company Profile

Company Profile

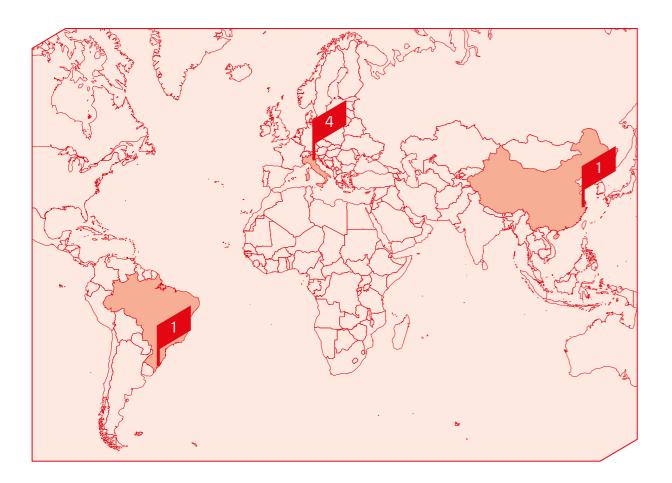
Our Story 1950 to present

Our journey is a journey across time, marked by changes, challenges and successes that have occurred since the 1950s.



Binotto Group 16 Company Profile 17

Headquarters



Production facilities

Subsidiaries

Italy
Spain
Ireland
UK
Poland
Russia
Usa
Peru
Chile
Brasil

Binotto

Dueville/Stanghella, IT

Tecno(

Fiorenzuola D'Arda, IT

Mariz

Fontaniva. IT

Binotto Brasil

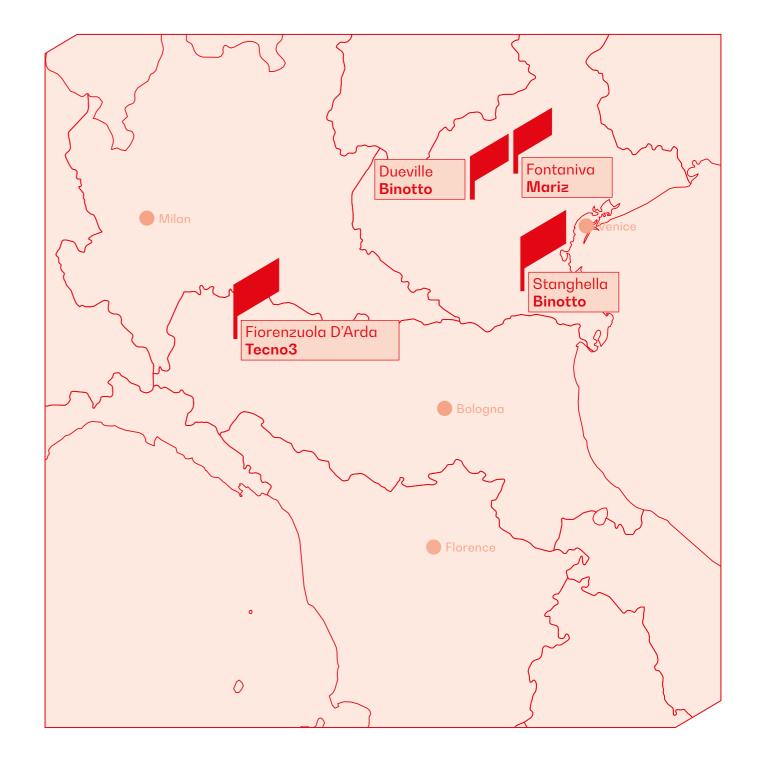
Flores da Cunha, BR

Binotto China Wuxi, CN

We pursue excellence in management, continuity in growth and consistency in success.

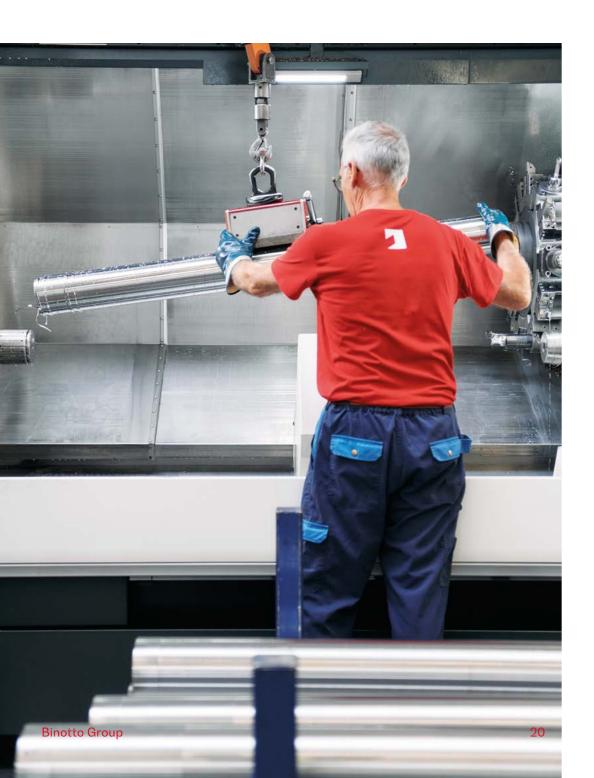
Through the innovation and quality of the business activities, Binotto Group aims to be the reference partner in the markets in which it operates.

Local and global, we are present worldwide with 6 production sites and serve 150 countries to provide the customers with all the benefits of a strong and international Group, close to them worldwide thanks to a network of competent and professional people available to listen to every request.



Binotto Group 18 Company Profile 19

02 How we do work





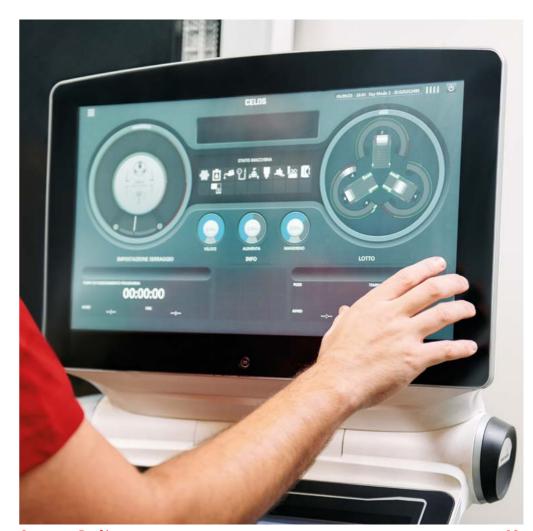
Innovation & technology



Our relentless gaze toward the future makes us the reference point for our customers and drives us to ambitiously tackle the challenges of tomorrow.

Our inclination to find even more advanced solutions has always set us apart from the competition.

Investing in cutting-edge technologies and the continuous improvement of our plants has not only increased the production capacity of the Group at every site, but also positively impacted the product quality, allowing us to maintain a competitive advantage.

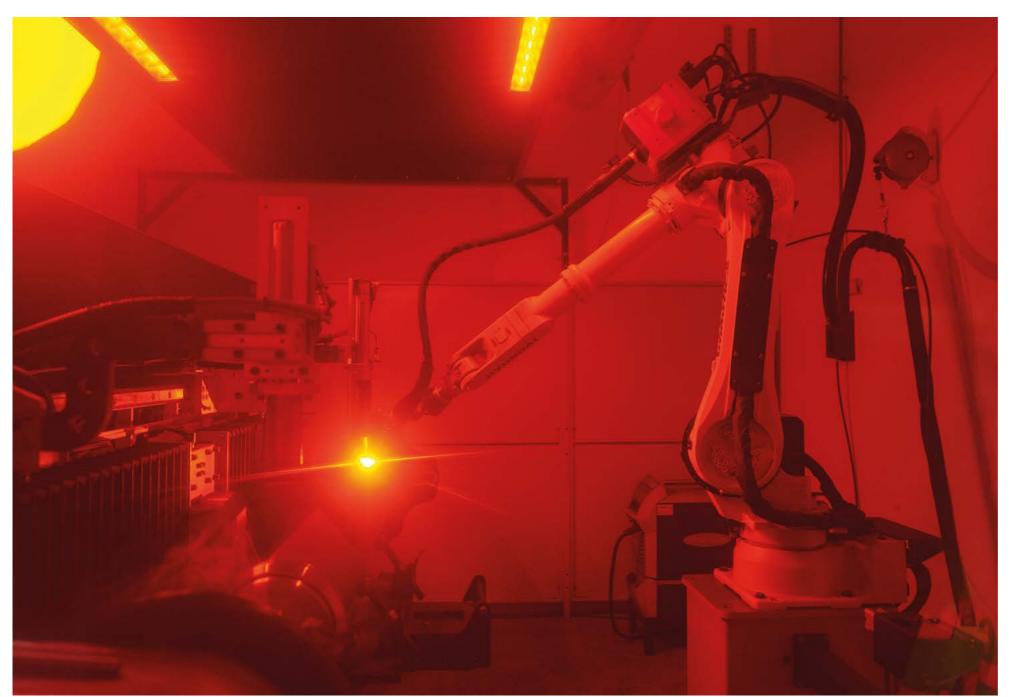


Company Profile



The high degree of automation in our facilities is a tangible sign of this vision and of the continuous pursuit of quality and efficiency.

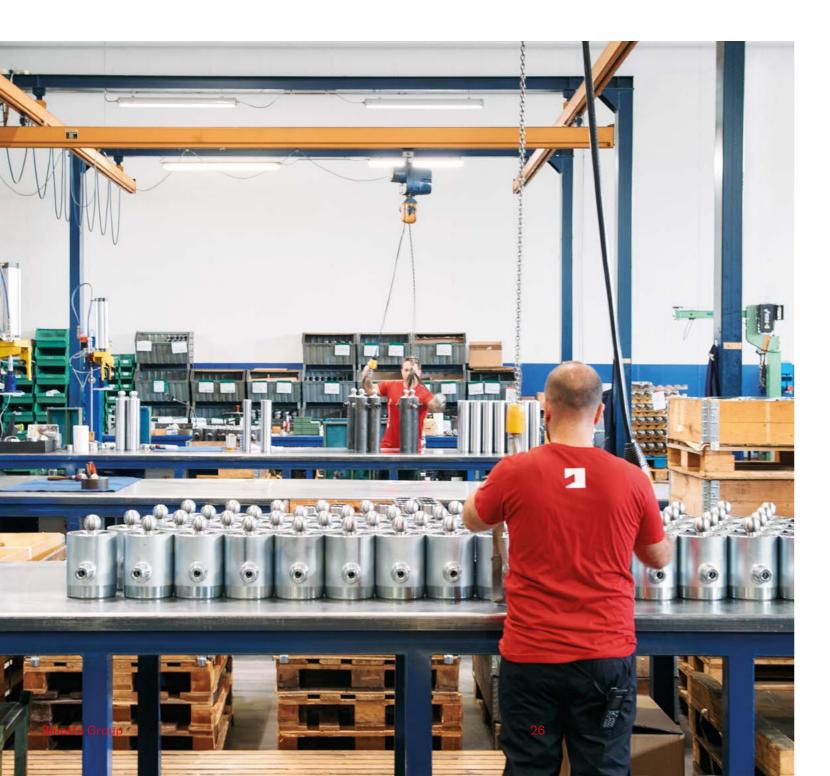
Among our production sites, the <u>Stanghella (PD) facility</u>, established in 2007, is recognized as the most advanced production plant in the world.





Binotto Group 24 Company Profile 25

The italian excellence is in our DNA



We are interpreters of Italian craftsmanship, which we carry throughout the world through our products and their quality.

Our work originates in the attention to the detail, the care at every stage of production and a special dedication to quality, making us ambassadors of the "Made in Italy" everywhere. Our strength is that of a large Group, the strength of the steel we use to make our products and the design of our products, which are unique in the world. It is the strength of the trust we build with our partners by developing and implementing products and variants that ensure efficient, reliable, and safe operations.



Safety, performance and support



An attention beyond the standards for quality and safety.

Our products play a crucial role in the loading, handling and transportation activities of the industrial, commercial and agricultural sectors, which are work areas characterized by the critical conditions in which the machinery of our customers operates. It is this awareness that has always guided our work and led us to give priority to reliability.

Our commitment goes beyond the product, with a customer support that continues permanently.

A fundamental part of our work is helping our customers throughout the entire lifecycle of our products, providing them with the assistance they need at every stage of their operations.





From initial consultation to the provision of customized solutions, from installation to training and maintenance, we are dedicated to help customers meeting their expectations ensuring the proper functioning of our products.

Quick response and proactive problem management complete the picture of a consolidated and efficient method that arises from field experience and continuous optimization, helping to reduce waste of time and resources.





Binotto Group 30 Company Profile 3

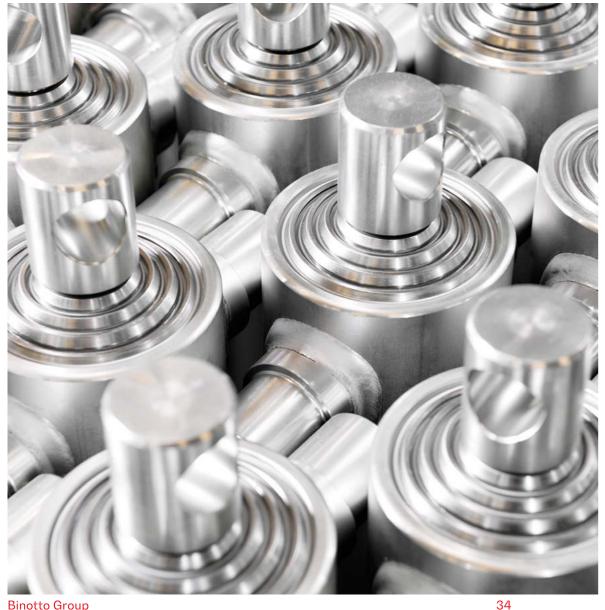
03 Products





Binotto Group 32 Company Profile 33

An unparalleled range of solutions to meet every market demand.



Our customers choose us for the capability of our products to consistently exceed their expectations.

Over the time, we have built strong and long-lasting relationships that have allowed us to experiment and grow our know-how and adapt our products to specific requirements, as well as to implement the existing solutions.



Thanks to the acquisition of new skills and tools over the time, we have created the largest variety of standard products in the industry and today, especially with Tecno3 joining the group, we have diversified our business sectors.

The value of Binotto Group lies in the reliability, efficiency and superior quality of our products, considered infallible. Our experience and knowledge of the markets have allowed us to expand our range with other products for which Binotto, through its brand, guarantees quality and reliability.

inotto Group 34 Company Profile 35

Our cylinders are the best tested in the world, thanks to an unbeatable monitoring system.



The Telescopic Cylinder Life Simulator is a unique testing system for its ability to faithfully replicate real-life operations.

The advantages of such an advanced monitoring system extend from our company to our customers, who can rely on high-quality products and reliable performance.

The TCLS is designed to simulate the tipping cycle of almost every vehicle and body configuration, with different load capacities and speeds and to thoroughly analyze and compare the performance of every single component. Built with high-tech materials, it ensures remarkable reliability and minimizes the need for frequent maintenance and component replacement, enabling a control level that was previously impossible.



Company Profile

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Binotto



Binotto is a leader in the production of cylinders for tippers, manufactured and tested in its highly technological facilities.

> Binotto has revolutionized the market expectations and made available to everyone the most advanced technologies of the world, capable of increasing the safety and the performance of the vehicles.



Mariz



Mariz produces a wide range of underbody telescopic cylinders and is recognized as an industry benchmark.

As a complementary part of the Group, the company offers the highest quality standards, thanks to state-of-the-art production facilities capable of responding to the changing market needs.



Tecno3

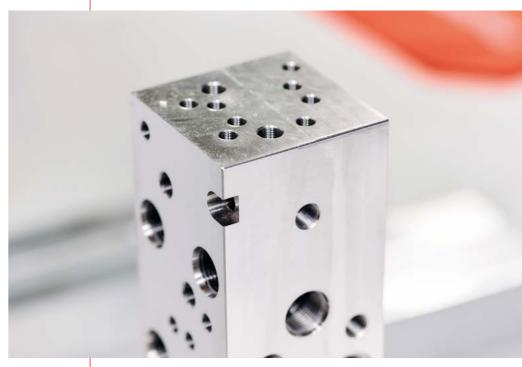


Most recent addition to the Binotto Group stands out for its ability to manufacture custom hydraulic cylinders and components for sectors where performance and quality are a top priority.

Each component can be produced in-house, in absolute accordance with the design specifications.







Together,
we create a
world in motion.

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